

May/June 2012

The Bulletin

Volume 66, Number 3

Whole Number 634

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Planning for Albuquerque

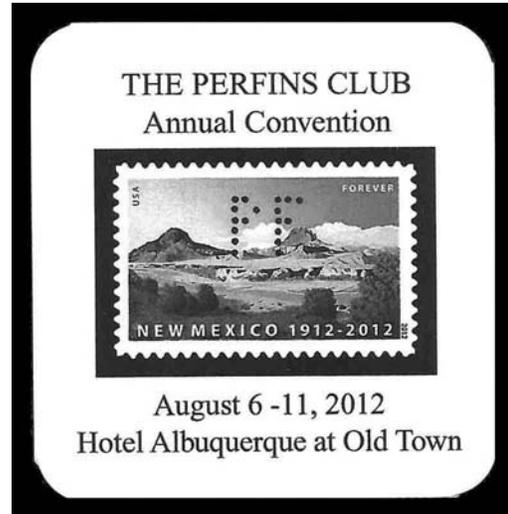
This year's Annual Convention promises to be one of the best ever. Albuquerque is a great destination with many interesting activities for both you and your spouse. At least 30 dealers have already registered for tables at the Convention, so there will be more "holey" stamps than you can imagine for your consideration to trade or purchase.

The Hotel Albuquerque at Old Town is the same one where we had the 2000 Convention. It is immediately adjacent to the Old Town arts and crafts market, the Albuquerque Science Center, and Tiguex Park, which features easy walking trails. Other attractions include the Albuquerque Museum of Natural History, Scandia Park tramway, hot air balloon rides, the Gallup Inter-Tribal Indian Ceremonial parade and pageant, and the 36-acre Albuquerque BioPark. Then, about an hour away, is the internationally acclaimed arts and crafts center in Santa Fe. Plans are being finalized for an all day train trip expedition to this popular attraction, that may also include a visit to a nearby ghost town.

Ralph Kimball, PSS Convention Chairman, advises that a full week of activities at the Convention is planned. Some of the highlights include:

- Monday "Early Bird" bourse opening at noon,
- Tuesday evening dessert reception,
- Thursday afternoon auction, and
- Saturday evening Convention banquet, with a special guest speaker.

We anticipate the complete program will be included in the July/August *Bulletin*.



Convention Sticker
courtesy of Jerry Hejduk

Everyone who plans to attend the Convention is requested to pre-register by copying and completing the **Registration Form** that is reproduced on page 79 (inside back cover) of this *Bulletin* and then mailing it to Katie Foster by July 1, 2012. This is a great help to the Convention committee in making their final plans.

If you have not made your hotel reservations, please do so now! The phone numbers are 1-505-843-6300 or 1-866-505-7829 (toll free). Call before July 15, 2012, and ask for the "Precancel Stamp Society" Convention rate of \$109/night. We are looking forward to seeing everyone there!

Hallock Card Award and Floyd Walker Award Nominations

If you have not already done so, please forward your nominations for this year's Hallock Card Award and Floyd Walker Award as soon as possible (May 15 at the latest) so all deserving members may be considered. The Hallock Card Award should be sent to Ken Masters, Chairman, 7909 N. Main Street, Kansas City, MO 64118-1449, krmasters@aol.com;

Paul Mistretta, 4148 Commodore Drive, Atlanta, GA 30341-1533, mistrettapaul@bellsouth.net; or Rudy Roy, P.O. Box 5367, Virginia Beach, VA 23471-0367, rroyperfin@aol.com.

The Floyd Walker Award information should be sent to Ken Masters, *Bulletin* Editor, at the contact information provided in the previous paragraph.

The *Perfins Bulletin* is the official journal of The Perfins Club - Founded 1943

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The Perfins Bulletin

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The Perfins Club membership is open to all persons interested in the collection and study of Perforated Initials and Insignia in postage stamps. Yearly dues are \$15 for U.S., \$18 for Canada and \$25 for other Non-U.S. Since the club is on a July 1 to June 30 dues year, appropriate dues adjustments are made the first year based on the actual date of membership. Annual dues include a subscription to *The Perfins Bulletin*, mailed bulk rate printed matter. Mailing by 1st Class for an additional postage charge. Applications are available at www.perfins.org or from the Secretary listed above.

Please submit *Bulletin* articles, news, or advertisements to:

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Visit The Perfins Club web site at <http://www.perfins.org> -- Mike Hynes, Webmaster (mike@precancels.com)

Election of a Director-at-Large

Jerry Hejduk (LM#3710)

As you will note on page 54 of this *Bulletin*, Gary Hendren's second term as a Director-at-Large expires 12/31/2012. As provided in Article IV, Section 3 of The Perfins Club Bylaws (found on The Perfins Club web site www.perfinsclub.org), I have appointed a Nominating Committee for the election of a new Director to replace Mr. Hendren. The committee members are: Chair, Pat Callis, 5551 FM 2633, Santa Anna, TX 76878-6424, pcallis@copper.net; Duane Spidle, 6140 Coyote Lane, Peyton, CO 80831-8300, duaneandsue@elpasotel.net; and Doug Turner, P.O.

Box 3069, Ventura, CA 93006-3069, dturner@west.net who will report the results of their deliberations at the Annual Meeting in Albuquerque.

If you are an experienced member in good standing, and are interested in attending Annual Meetings where voting on important issues usually takes place, please contact one of these committee members and let them know of your interest to be considered for the position. You may also nominate another Club member who you feel is qualified.

Canada 1939 Royal Visit Cover Follow-up

A recent auction of a Canada 1939 Royal Visit Cover franked with perfined stamps was reported on page 49 of the March/April 2012 *Bulletin* [66:49]. As a result of this, Michael Dicketts (LM#127), a long-time Canadian member of The Perfins Club, sent the Editor a letter with the following comments:

The Royal Visit threesome punched OHMS (O8) should be regarded as a private, semi-illegal and not official cover. Postmarked Ottawa May 15, 1939, makes this a First Day Cover. Government departments using

O8 (or O7) would be on official envelopes and usually typed addresses. This seems to be a friend's philatelic action, and it really is an illegal use of the stamps.

Thank you very much for this input. It proves once again that we should always be careful when considering purchase of "unusual" items.

In addition in his letter, Michael enclosed \$8.15 in unused U.S. postage to help offset the *Bulletin* mailing expense. This is greatly appreciated also.

Kudos to Club Website

Ken Masters (#3589)

A very complimentary discussion of the updated Perfins Club website (www.perfins.org) appeared on page 16 of the April 2012 issue of the *G.B. Perfin Society Bulletin* [377:16]. Maurice Harp, Editor, highlights in this article that one of its primary new features is that all past copies of *The Perfins Bulletin* from 1945 to 2003 can now be accessed and downloaded from the website. He does note that an Index of the *Bulletins* has not been posted, which hampers searching them for specific subjects.

The existence of several links to other society websites and websites of interest to perfin collectors are mentioned. In addition he highlights a new feature that shows a couple of perfin exhibits, with the expressed hope that this section will grow in the future.

Maurice's final comment was: "Altogether a significant step forward for their website, and their webmaster, Michael Haynes, is to be congratulated."

We wholeheartedly agree and encourage each of you to visit our website on a regular basis. Work is underway to post the 2004 thru 2008 *Bulletins* along with a comprehensive Index. We anticipate this work will be complete soon.

We are also in the process of expanding the perfins exhibit section. If you have one or more pages from your collection, particularly unusual or colorful items, that you would like to share with the worldwide philatelic community on the club website, please contact me (page 54).

!!! Dues are Due !!!

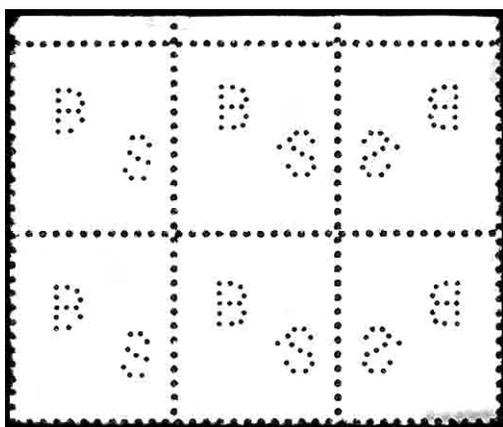
See Secretary's Report (page 78) for details.

The Case of the Missing Holes

Steve Endicott (LM#2284)

It has often been said that we should study multiples for perfin varieties and that we should strive to keep the multiples intact. Here is a dramatic example.

This block of six (in the 1938 15 cent Presidential issue) is pattern **B289** (diagonal “B&S”) used by “Joseph Bancroft & Sons, Wilmington, DE,” in stamps issued from 1908-1940. None of the six perfins shown in this block are complete patterns. If the stamps on the left side were separated from the rest of the block, then the “B/S” might appear to be a new pattern to a collector. However, the pinhole to the



left of the letter “S” in the other four stamps provides a clue for us.

This leads us to another important observation. When one is having difficulty identifying a pattern, you should also check Section II: Deleted Catalog Numbers at the end of each letter section in the *Catalog of United States Perfins* (U.S. Perfins Catalog). This section provides a useful reference of patterns that have been deleted and why they were deleted.

In Section II on page B-37 in the Catalog, we see that patterns **B210** and **B211** have been deleted. These match the two patterns seen in this block of six. We can conclude that pattern **B289** was produced on a multi-head device, and by 1938 the pins in at least two of the die positions were broken. These broken die positions were on the left edge or the right edge of the multi-head device as evidenced by the se-tenant positioning of the four stamps on the right side of the block.

Please carefully check multiples in your collection and send interesting variations (or copies of them) to the U.S. Catalog Chairman. My contact information is on page 54. Multiples help us expand and improve our knowledge of perfins.

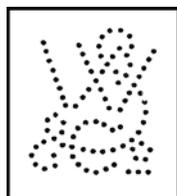
A Perfins Challenge

Jerry Moore (#3687)

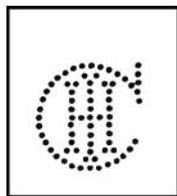
After an intense two months redoing my exhibit of Swedish perfins in time for ROMPEX 2012 that will be held in Denver, CO, May 18-20, 2012, I was clearing my head one recent evening by wondering which Swedish perfin has the most pin holes. I surveyed the busiest-looking eleven of them and was not surprised to learn that pattern **W4** “WS/Co” was the leader with 90 holes. (Closely related patterns **W5** and **W6**, both “WS/Co,” have 89 and 74 holes respectively.) **C3** “CHI” has 72, and way

behind that one is **G6** “GPO” with 67 pins. The images of these three patterns from the Swedish perfins catalog, *Svenska Skyddsperforeringar*, are shown below.

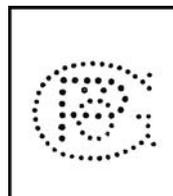
I now challenge everyone to find a “busier” pattern from any country in the world. Please send a scan or photocopy of your “busiest” pattern, either a catalog image or in an actual stamp, to the Editor (contact information on page 54) and we will share them in a future *Bulletin*.



Sweden
Pattern W4



Sweden
Pattern C3



Sweden
Pattern G6

Cartoons and Pattern P131

Vince McDermott (LM#1787) & Ken Masters (#3589)

The cover illustrated below presents an intriguing question. First, is the return address - "Cartoons, H. H. Windsor, Publisher, 310 W. Washington Street, Chicago."

Next, looking at the perfin in the stamp it is clearly the letters "PM" in a diagonal layout. After consulting the current *Catalog of United States Perfins* (U.S. Perfins Catalog), the elongated loop on the letter "P" identifies the perfin as pattern **P131**, whose verified user is "*Popular Mechanics*, Chicago, IL."

So, the question: "Is there some connection between 'Cartoons' and *Popular Mechanics* or is this an example of an 'illegal' use of **P131**?"

With "Cartoons" in a stylized cursive font and the word "Publisher" in the cover's return address, our first guess is that this is a publication or magazine that features cartoons. The *Bulletin* Editor was able to find Internet references that confirm our thought.

Cartoons Magazine was published monthly between June 1913 and July 1921.⁽¹⁾ H. H. (Henry Haven) Windsor was its Editor and Publisher. The magazine specialized in social and political cartoons wrapped with editorials from around the world. Poems, essays, and jokes framed the cartoons, but

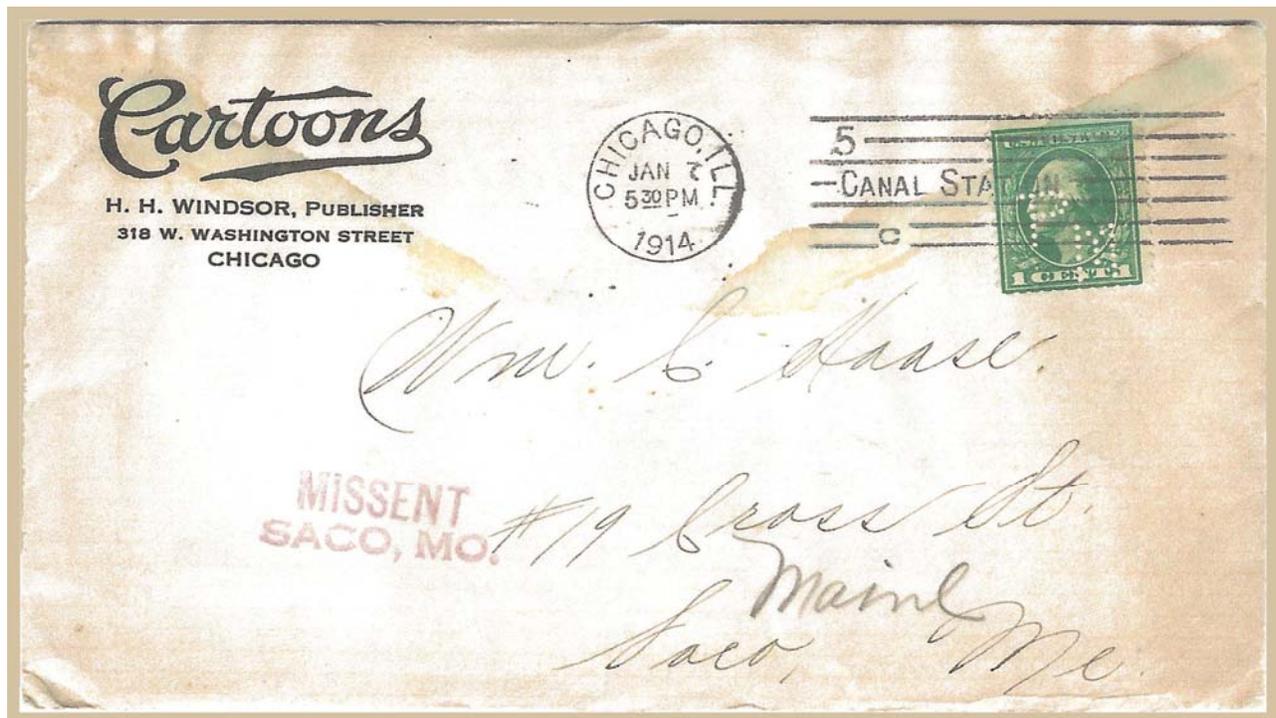
the whole point of the magazine was to feature cartoonists.⁽²⁾ As it was primarily in operation during World War I, most of the editorial writings, caricatures, and cartoons it published were really political propaganda supporting the U.S.⁽¹⁾

Now, the answer to the question. Henry Haven Windsor was also the founder and first Publisher of *Popular Mechanics*!⁽²⁾ Windsor heavily promoted *Cartoons* and his relationship with both magazines with large ads in *Popular Mechanics*. One such full-page ad may be found on page 34 of the November 1914 issue of *Popular Mechanics*.⁽³⁾

Based on this information and connection, the U.S. Catalog Chairman agrees that the cover below is a valid usage of **P131**. "*Cartoons*, Chicago, IL," will be listed as an alternate user for **P131** in A&C#4 of the U.S. Perfins Catalog. He will also include the fact that H. H. Windsor was the Publisher of both magazines.

References:

1. <http://www.wolfsonian.org/explore/collections/cartoons-magazine>
2. <http://chicagohistorybooks.wordpress.com/2009/02/07/cartoons-magazine-edited-by-h-h-windsor/>
3. http://books.google.com/books/about/Popular_Mechanics.html?id=Rd8DAAAAMBAJ



Cartoons Magazine, Chicago, IL, cover.
Franked with 1-cent Washington stamp perfinned with E-rate pattern P131.
Valid alternate user of P131.
(Actual size.)

Clabber Girl and Marmon - The Unexpected Connection!

Rudy Roy (#1124)

I would venture that many reading the above have no clue as to what either name represents, nor how they could have a connection, and one that is perfins related, too.

Clabber Girl is the brand name of a baking powder that was owned and sold by Hulman & Company, Terre Haute, IN - a distributor of food, tobacco, and sundries.⁽¹⁾ The Marmon Motor Car Company was an automobile manufacturer subsidiary of Nordyke and Marmon, Indianapolis, IN.^(2,3) No two more disparate companies would there appear to be, yet they have a connection.

The Marmon Motor Car Company was founded in 1902 by Howard Marmon and manufactured its Marmon brand automobiles up to 1933. It began existence as part of the Nordyke and Marmon Company, and they used perfins on their correspondence - "N&M/Co," B rated pattern N209. Shown below (Figure 1) is a cover from the Marmon Motor Car Company with a pair of N209 perfins paying the UPU up to 2 ounce surface rate to Germany.

Hulman & Company used "H/Co," pattern H216 on their mail, which often included corner cards advertising their largest selling product - Clabber Girl

Baking Powder which they began producing in 1899. Three Hulman & Company covers bearing H216 perfins are shown in Figures 3-5 on the following pages. The 1910 Hulman & Company cover with an advertising collar and the Clabber Girl illustrated ad cover are particularly interesting.

Hulman & Company was founded in 1850 by Francis Hulman as a wholesale grocery, tobacco, and liquor store in Terre Haute, IN.⁽⁴⁾ The business was wholly owned by the Hulman family until recently, and today, the Clabber Girl Corporation, the successor company, is still in business.

Through clever advertising in the 1930s, the then current family owner, Tony Hulman, popularized his firm's chief product, Clabber Girl Baking Powder with a ten-year plan to take the company's top product to national prominence.⁽¹⁾ Salesmen crisscrossed the country, nailing signs to roadside posts and going to individual homes, invariably inviting the lady of each house to try Clabber Girl. It worked, and despite the deepening Great Depression, Clabber Girl sales continued to climb.

Now, back to the original question. How do a car maker and a food distributor noted for its baking powder, from two different cities, share a connection?

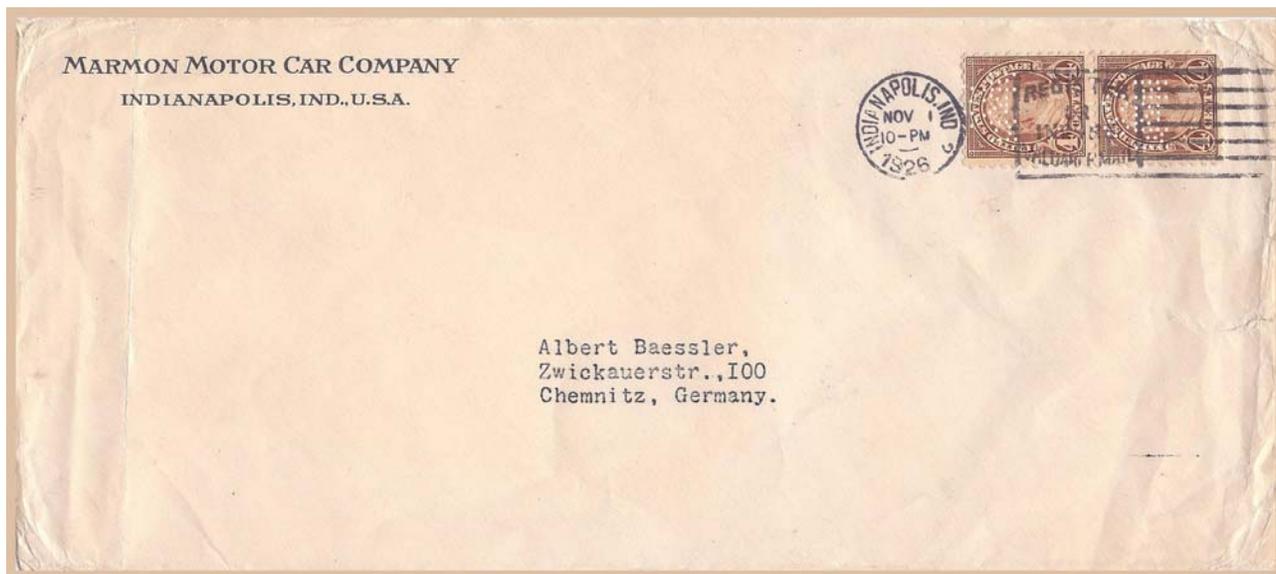


Figure 1
Marmon Motor Car Company, Indianapolis, IN, cover.
Franked with a pair of 4-cent Martha Washington stamps
that paid the 2 ounce surface rate from U.S. to Germany.
Stamps are perfined with B-rated pattern N209.
(70% of actual size.)

Clabber Girl and Marmon (cont.)

The first automobile to win the Indianapolis 500 Auto Race was the Marmon Wasp pictured in Figure 2 below!^(2,3,5) (The “Wasp” name is for its yellow and black color scheme.) Unfortunately, that was the pinnacle of the company’s success, and the Great Depression ended its run. In 1945, Tony Hulman bought the Indianapolis Motor Speedway in what many thought was an unusual investment for a



Figure 2
Marmon “Wasp Model 32” - winner of the first (1911) Indianapolis 500 Race. On display at the Indianapolis Motor Speedway Hall of Fame Museum.⁽⁵⁾

company with a rich history in the food and beverage industry.⁽⁶⁾ Today this is considered the action that saved the speedway and its annual race.

[Editor’s Note: The Indianapolis 500-Mile Race is normally held on the last weekend of May. The event lends its name to the IndyCar class race cars. The event, billed as *The Greatest Spectacle in Racing*, is considered one of the three most significant motorsports events in the world.]

References:

1. http://en.wikipedia.org/wiki/Tony_Hulman
2. <http://www.indianahistory.org/our-collections/collection-guides/marmon-motor-car-company-records-1917-1953.pdf>
3. http://en.wikipedia.org/wiki/Marmon_Motor_Car_Company
4. http://en.wikipedia.org/wiki/Hulman_%26_Company
5. http://en.wikipedia.org/wiki/File:Marmon_Wasp.JPG
6. http://en.wikipedia.org/wiki/Indianapolis_500



Figure 3
Hulman & Company, Terre Haute, IN, cover advertising two of the company’s products. Franked with 2-cent Washington stamp perfinned with D-rate pattern H216. Stamp is placed in an “advertising collar” promoting their HULMANO cigars. Cachet promotes the company’s “celebrated roasted coffee.” (Actual size.)

Clabber Girl and Marmon (cont.)

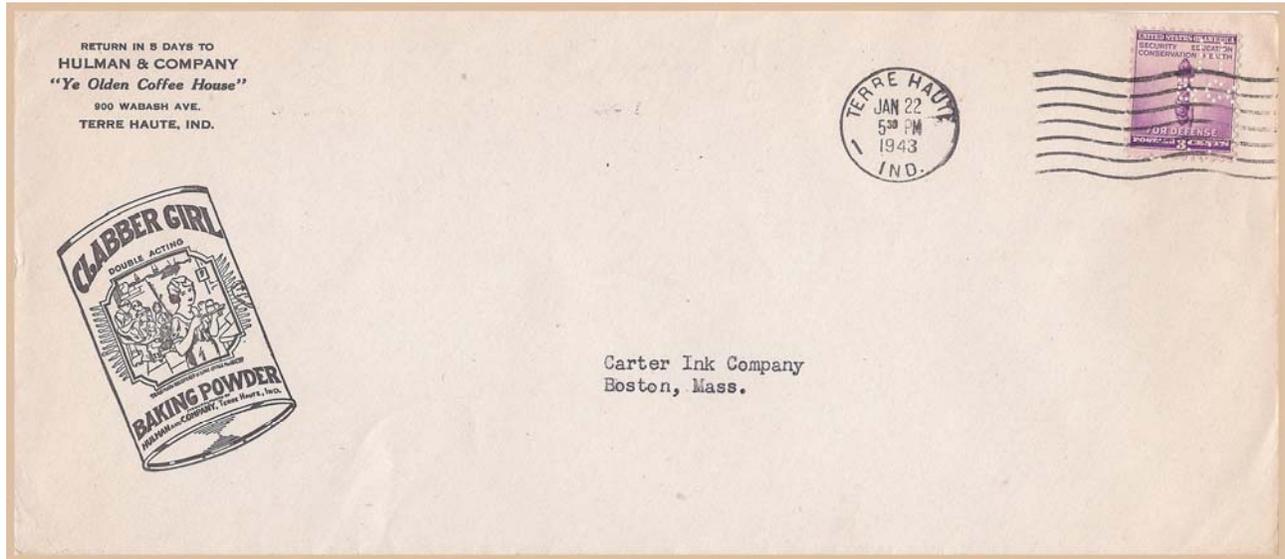


Figure 4
Hulman & Company, Terre Haute, IN, cover.
Franked with 3-cent National Defense Issue commemorative stamp, Scott #901,
perfinned with Hulman & Company's pattern H216.
Cachet features their "Clabber Girl Baking Powder" product.
"Ye Olden Coffee House" business in Terre Haute mentioned in the return address.
Is the lack of color on this cover associated with its World War II usage?
(70% of actual size.)

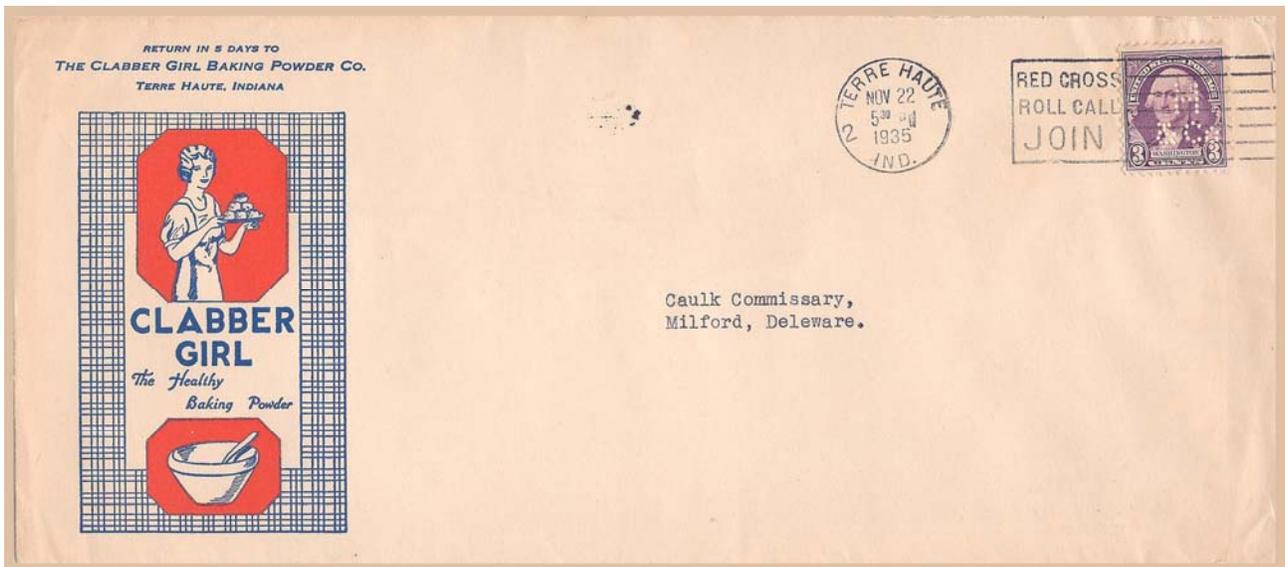


Figure 5
The Clabber Girl Baking Powder Company, Terre Haute, IN, cover.
Franked with 3-cent Washington stamp, Scott #720, perfinned with Hulman & Company's pattern H216.
Colorful cachet is an example of Hulman's advertising efforts to promote the company's primary product.
(70% of actual size.)

Patterns N101 & N102 Confusion - Call for Research

Steve Endicott (LM#2284) - U.S. Catalog Chairman

History:

The various editions of the *Catalog of United States Perfins* (U.S. Perfins Catalog) from 1950 until 1998 list pattern **N101** as “NKF” (no period) from Chicago, IL, and pattern **N102** as “NKF.” (with a period) from NYC (New York, NY). **N101** was described as 5mm tall and **N102** as 5.5mm tall. Until the 1998 Edition, the user of both patterns was identified as “N. K. Fairbanks Company.”

Then, the 1998 Catalog, before any Additions and Corrections, listed **N101** as “NKF.” (with a period) from Chicago, IL, and **N102** as “NKF” (no period) from New York, NY. Both patterns are shown as being 5.5mm tall and the company name was corrected to “N.K. Fairbank (no “s”) Company.”

However, Additions & Corrections #1 to the 1998 Catalog switches the two pattern illustrations so that **N101** does not have a period and while **N102** does. (See Figure 1, above right.) This is the same as the previous Catalogs. The cities remained the same, i.e., **N101** - Chicago and **N102** - New York.

Now for the “fun”:

The cover shown below in Figure 2 was spotted a few weeks ago on eBay by Doug Cutler (LM#126).

Figure 1
Patterns N101
& N102 from
A&C #1 to the
1998 U.S.
Perfins
Catalog.

NKF	NKF.
N101	N102
D	C+

The perfin is definitely pattern **N102** (“NKF.” - with a period). However, the corner card reads “The N.K. Fairbank Company, Chicago, IL,” AND “From New York Sales Branch, 26 Beaver Street, New York City”! Also, the postmark is New York, NY.

SO, are there really two patterns or just one where the period is sometimes missing? Please, members, send me quality scans or photocopies of any covers you have with **N101** or **N102**. (My contact information is on page 54.)

Obviously, no action has been taken in A&C#4 in regard to these patterns, pending more information from you. We look forward to sharing the results of your input in a future *Bulletin*. Thank you for your help.

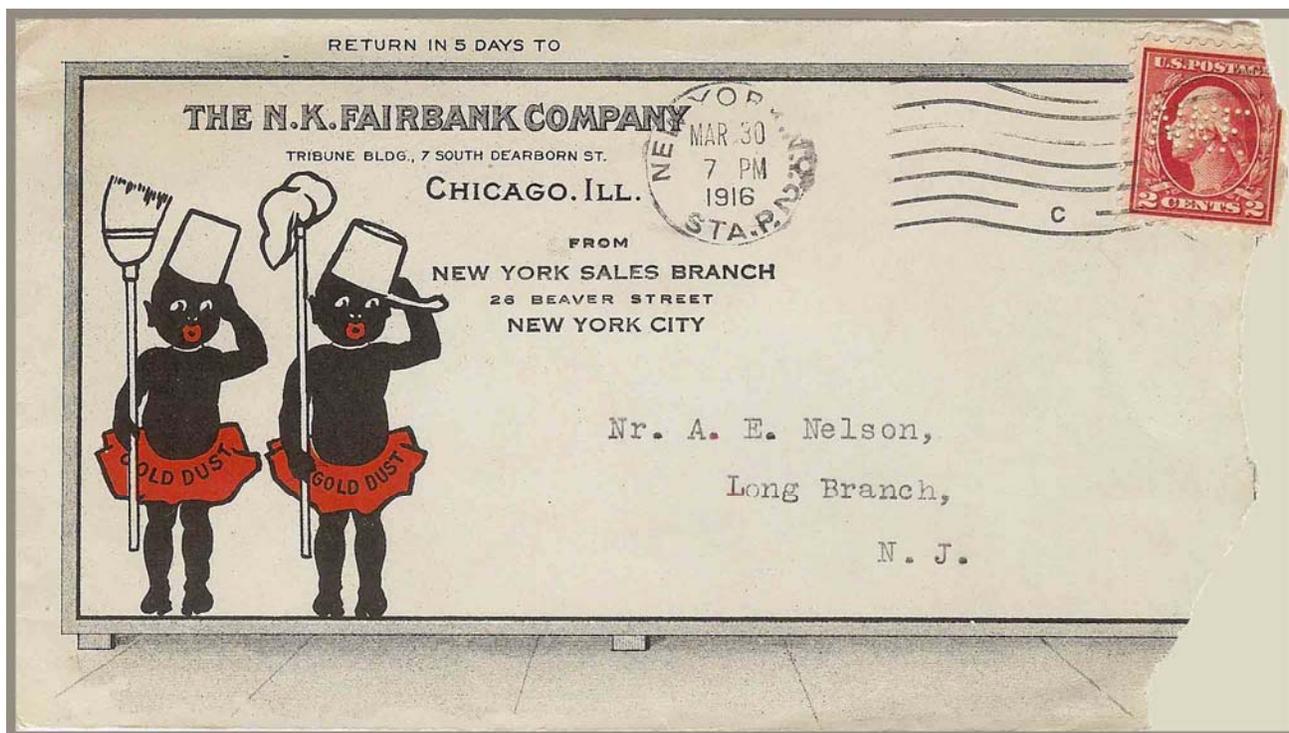


Figure 2
The N.K. Fairbank Company cover with N102 perfin.
However, it has both a Chicago and a New York return addresses and New York postmark.
(Actual size.)

"Eagle Brand Cheese" - Pattern F214

Ken Masters (#3589)

Covers featuring a patriotic theme are one of the more popular areas of postal history collecting. The one shown below (Figure 1), recently listed on eBay, fits into that category with a corner card featuring a stylized eagle in flight and three flags. I was immediately interested.

However, there is more. It is obvious that the user was in the food supply business - importing and manufacturing cheese - and that eagle illustrated in the corner card is their trademark. So, now the cover qualifies for my specialty collection of food related perfin covers. My interest was growing.

It was then that I took a close look at the perfin, and read the letters "FXB" horizontally across the stamp. Now, turning to the *Catalog of United States Perfins* (U.S. Perfins Catalog), including its July 2011 Addendum, I found two "FXB" patterns - C+ rate **F214** and A rate **F214A** - that appear similar to the perfin on the cover. To my surprise, the user of neither pattern has been identified. So, it appears that this cover positively identifies the user for either an A rate or C+ rate perfin. Now, I was really interested!

My bid was highest and, in a few days, I had the

cover in hand. Viewing the actual perfin under magnification pointed very strongly to pattern **F214**. Electronically isolating the perfin from the stamp and then comparing it with the U.S. Perfins Catalog images of **F214** and **F214A** confirms the **F214** identification (Figure 2, page 63). This information was forwarded to the U.S. Catalog Chairman and he agrees. Thus, A&C#4 of the U.S. Perfins Catalog will list "F.X. Baumert & Company, New York, NY," as the verified user of pattern **F214**.

Who was the "F.X. Baumert & Company"? The Internet is replete with references to cook books and recipes using their cheese. However, information about the company's history and operations is sketchy.

Cheese manufacturing contributed significantly to the well being of the dairymen of northern New York in the early 20th century. F. X. Baumert & Company was a major player in this industry, with a large facility in Antwerp (Jefferson county), NY, that made many special brands of cheeses.⁽¹⁾

It also appears they were active in importing specialty cheeses into the U.S. The cargo manifest of the *S.S. Titanic* shows the company lost "50

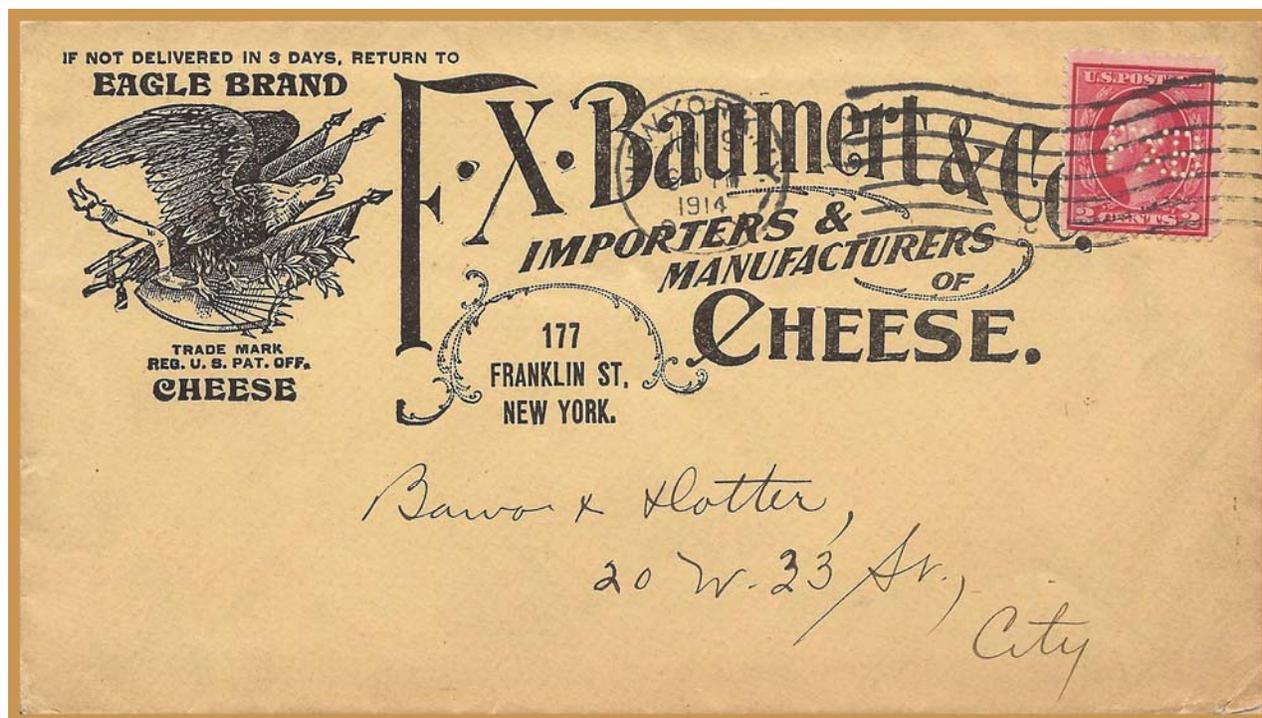


Figure 1
F.X. Baumert & Company, New York, NY cover.
Franked with 2-cent Washington stamp perfinned with C+ rate pattern F214.
Provides positive identification of F214 user.
(Actual size.)

"Eagle Brand Cheese" (cont.)

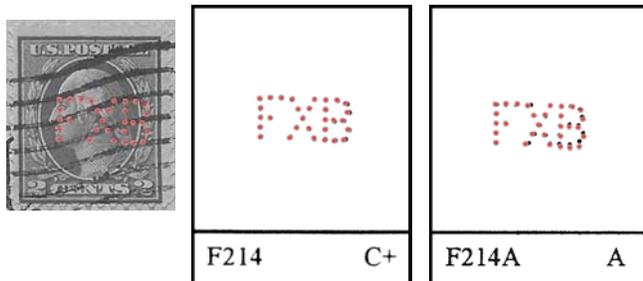


Figure 2

Stamp from cover showing perfin in red.

Perfin in red over F214 and F214A.

Confirms the perfin in the stamp is pattern F214.

bundles of cheese" when the ship sank in the North Atlantic on April 15, 1912.⁽²⁾

The "Eagle Brand Cheese" trademark featured on the cover was granted to the "F.X. Baumert & Company, New York, NY," by the U.S. Patent and Trademark Office on February 5, 1907.⁽³⁾ This trademark was in continual use at least until the 1990's as evidenced by its 1987 renewal by the Bordon Company.⁽⁴⁾ Thus, it seems that at some point in time the company was acquired by Bordon. This probably happened in the late 1920's when Bordon bought more than 200 companies around the U.S. and became the nation's largest distributor of

fluid milk.⁽⁵⁾ In the process, they entered five new fields: ice cream, cheese, powdered milk, mincemeat, and adhesives.

In summary, I am very happy to add this interesting perfined food related cover featuring the illustration of the eagle in flight to my collection. The fact that it provides a positive identification of the **F214** perfin is a bonus.

References:

1. <http://www.ebooksread.com/authors-eng/live-stock-and-poultry-new-york-state-legislature-joint-committee-on-d/preliminary-report-of-the-joint-legislative-committee-on-dairy-products-live-st-hci/page-15-preliminary-report-of-the-joint-legislative-committee-on-dairy-products-live-st-hci.shtml>
2. <http://www.encyclopedia-titanica.org/documents/cargo-manifest.pdf>
3. <http://tdr.uspto.gov/jsp/DocumentViewPage.jsp?71023125/ORC20051018221727/Registration%20Certificate/2/05-Feb-1907/sn/false#p=1>
4. <http://tdr.uspto.gov/jsp/DocumentViewPage.jsp?71023125/IPC20080808133825/Paper%20Correspondence%20Incoming/5/02-Feb-1987/sn/false#p=1>
5. <http://www.fundinguniverse.com/company-histories/Borden-Inc-company-History.html>

What set the price?

Ken Masters (#3589)

In mid-April 2012, Rudy Roy (#1124) spotted the cover shown below right on eBay. Thinking that I might wish to add this cover to my Moline Plow Company perfins specialty collection, he forwarded the information to me.

The seller's auction description was:

"A 1911 envelope with a 3c [sic] stamp perfined 'MP/Co' sent from Moline, Ill. to Chicago by the Moline Plow Co., featuring a pictorial advertisement for their agricultural machinery products. Minor signs of aging/toning but generally very good condition for a 100 year-old cover."

The starting price was GB £2.50 (~ \$4.03) plus GB £1.75 (~\$2.82) shipping from Great Britain.

Based on the eBay image, it was difficult to positively identify the perfin. However, both Rudy and I concluded that it is *D+* rated pattern **M205**, not *D* rated **M204**.

Even though I have a similar cover in my collection, I placed a modest bid that I felt represented an above average price for this attractive item. To my

surprise, my bid was not even close to the winning bid of GB £32.76 (~\$52.79) plus shipping.

After studying what is shown on eBay again, both Rudy and I are at a loss to explain this selling price. The purchaser is an experienced eBay participant, so he must have seen something. If you have any thoughts on what set the price, please forward them to me and we will share them in the next *Bulletin*. My contact information is on page 54.



Moline Plow Co., Moline, IL, cover with M205 perfin.
eBay item #270957154144.
(About 50% of actual size.)

Perfin Update – Which Cuban Perfins Remain Unidentified?

Robert Littrell (#3992)

As the International Cuban Philatelic Society webmaster (www.cubafil.org), I consider it my duty to help members exhibit the results of their labors on the Members' Pages of the site. I solicited a number of members to include exhibits of their choosing. I asked one of our distinguished members, Rudy Roy, to help with submission of material on Cuban perfins. We created a page entitled "Perfins on the Stamps of Cuba – Rudy Roy's Pictorial Exhibition of Cuban Perforated Insignia Stamps." He has been a perfin collector for about forty years and was one of the first to write on the subject of Cuban perfins. The result of my involvement in this project is my budding interest in the subject.

As of this writing in December 2011, there are 23 private companies known to have perforated Cuban stamps. When Laura and Agustin Cantens, founders of the Cuban Philatelic Society of America, wrote the first two articles on Cuban perfins,^(1,2) they only identified twelve perfins, and only one of those by the name of the company: **SARRA** for Droguería Sarrá. Three months later, Rudy Roy wrote an article⁽³⁾ positively identifying three from covers, tentatively identifying three others by firm, and announcing the discovery of four new perfins –

O&C, QHC, M&Co and ENC. He asked for help in the identification process.

Of course the only way to positively do that is to find a perfin on cover with initials that match a previously unidentified one. But mistakes do happen, and sometimes somebody's conjecture becomes established fact by repetition. The first misidentification happened when Rudy Roy reported that William McPherson Jones had written to him identifying the **monogram AC** perfin as belonging to the American Club of Havana.⁽⁴⁾ It was reported three years later as being "positively identified" as that of the American Club in Havana.⁽⁵⁾ It was again repeated in a 1992 Cuban Philatelist article.⁽⁶⁾ It was even wrongly identified in the *World Perfins Catalog*, not as the American Club, but as Avery and Company.⁽⁷⁾ The first correct public identification as Armour & Co. was by Fernández and Díaz in 2003.⁽⁸⁾ This is proved by the cover of **Compañía Armour de Cuba** shown in Figure 1. Figure 2 shows the reverse side of an Armour & Co. perfin.

In his 2001 article,⁽⁹⁾ Rudy Roy stated that only one new Cuban perfin had been identified in the previous ten years, that being **QHC** for **Quiñones Hardware Corporation**. The following were said

to be unidentified: **A&C, ENC, FRCo, JLL, M&Co., NPT, O&C** and, on Pagos de Estado revenue stamps only, **J.F.B&Co.** Let us look at these and others in turn.

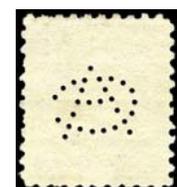
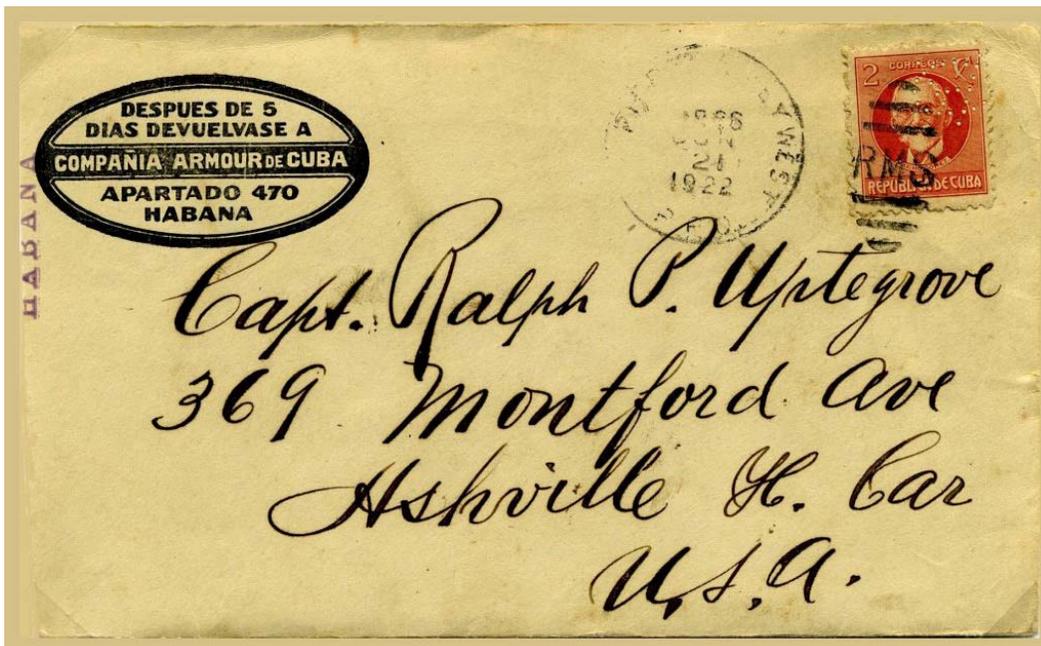


Figure 2
AC monogram perfin.

Figure 1
Armour & Company, Havana, Cuba, cover.
Franked with 2-centavo stamp with AC perfin.
Ft. Pierce & Key West RPO - Mobile Post Office Society USRPO postmark 392-A-1.
(Approximately 90% of actual size.)

Cuban Perfins Update (cont.)

- **A&C** – [Not to be confused with **AC**]. Conjectured as possibly being Avery & Co. without a cover by Fernández and Díaz, 2003.⁽¹⁰⁾
- **EA** – Identified as **Enrique Armaignac** without a cover by Fernández and Díaz. Subsequent covers confirm this.
- **ENC** – Identified as **Empresa Naviera de Cuba, S.A.** without a cover by Fernández and Díaz. *The Cuban Philatelist*⁽¹¹⁾ states in a note that the **ENC** perfin was on a cover owned by Alfredo Valdés (who died in 1994), but no scan was shown and it is unknown as to what has become of it.
- **FRCo** – Misidentified without a cover as **Ferrocarriles Consolidados** by Silvia Garcia Frutos in *The Cuban Philatelist*, 2002.⁽¹²⁾ Identified as **Frank Robins Company** without a cover by Fernández and Díaz. The latter is the case.⁽¹³⁾
- **JLL** – Conjectured as possibly being **José Llano** without a cover by Fernández and Díaz.
- **M&Co** – Identified as **Monroe & Co.** without a cover by Fernández and Díaz.
- **NLY** – Identified as **New York Life Insurance Co.** without a cover by Fernández and Díaz.
- **NPT** – Identified as **National Paper and Type Company of Cuba, S.A.** without a cover by Fernández and Díaz.
- **O&C** – Identified as **Odrizola y Compañía** without a cover by Fernández and Díaz.
- **QHC** – Incorrect conjecture as possibly being Quesada y Hermanos y Cía by Fernández and Díaz even though two years earlier it was correctly identified with an illustrated cover by Rudy Roy's *The Cuban Philatelist* article⁽¹⁴⁾ as **Quiñones Hardware Corporation**.

If Fernández and Díaz have seen covers for the companies set forth above without reservation, then that leaves **A&C** (Avery & Co.?) and **JLL** (José Llano?) as not being confirmed. Until we see a cover it is impossible to say with certainty that the perfins **ENC**, **M&Co**, **NPT**, and **O&C** are correctly identified either.

That brings us to the last of the unknowns – **JFB&Co**. No one has guessed at this one in any of the literature. This author conjectures that this perfin stands for **J.F. Berndes & Co.**, a large company in late 1800's and first part of 20th century. This U.S. and Cuban company was variously identified as

being in the “machinery trade and sugar industry” and a “fertilizer” company.⁽¹⁵⁾ It was blacklisted by U.S. and Cuba in 1918 for trading with Germany. The then president of the company was Rene Berndes who was the immediate past president and founder of the Havana Rotary International Club. He was a secretary of the Havana Country Club and treasurer of the Yacht Club. A 1918 *Rotarian* newsletter stated that the separation of Rene Berndes from the Rotary Club was “taken as a war necessity and without prejudice.” When you put these interesting tidbits together, it seems like a logical supposition and a large enough company to be the one that created perfin revenue stamps. Perhaps one day we will see a perfin revenue stamp on a J.F. Berndes & Co. document. Perhaps not.

References:

1. Cantens, Laura and Agustin, “Cuban Perfins” *The Cuban Philatelist*, Vol. 2, No. 2, October, 1972.
2. Cantens, Laura and Agustin, “Cuban Perfins” *The Cuban Philatelist*, Vol. 2, No. 4, April, 1973.
3. Roy, Rudy; “Cuban Perfins” *The Cuban Philatelist*, Vol. 3, No. 1, July, 1973.
4. Roy, Rudy; “Cuban Perfins” *The Cuban Philatelist*, Vol. 3, No. 2, October, 1973.
5. Roy, Rudy; “Perfin Recap” *The Cuban Philatelist*, Vol. 5, No. 4, April, 1976.
6. García-Frutos, Silvia, and Valdéz, Alfredo; “Perfins / Inciales Perforadas” *The Cuban Philatelist*, Vol. 4, No. 11, July-Aug 1992.
7. Schwerdt, Robert J., Ed.; *The World Perfins Catalog, American Section*, The Perfins Club, 1992.
8. Fernández López, Marta Rosa and Díaz Gámez, Alfredo; “Apuntes Para un Catálogo de Sellos Cubanos con Perforaciones de Empresas” (Notes for a Catalog of Cuban Perfins), *Revista de Filatelia*, April, 2003.
9. Roy, Rudy; Cuban Perfins - an Update / Los Perfins de Cuba Actualizados” *The Cuban Philatelist*, Last Third, 2001.
10. Fernández and Díaz (2003), *Op. cit.*
11. García-Frutos, Silvia; “The Consolidated Railroads Perfin (FRCo) / Los Perfins de los Ferrocarriles Consolidados (FRCo)” *The Cuban Philatelist*, Second Third, 2002.
12. *Ibid.*
13. Littrell, Robert; “An Internet Adventure – How I Identified the Cuban FRCo Perfin” *The Perfins Bulletin*, Vol. 66, No. 2, March-April, 2012, pages 34-35.
14. Roy, Rudy (2001), *Op. cit.*
15. <http://books.google.com/books> Search: J.F. Berndes & Co Rotarian.

A Surprise *Bulletin* Article!

Bob Szymanski (LM#145)

Steve Endicott (LM#2284) is working on a check list for the 1908 "One" Cent Franklin and "Two" Cent Washington issues. These two issues have been long collected by issue collectors because the greatest number of perfin patterns appear in them - more than are known in any other U.S. stamps. Although there has existed a "Two" Cent check list that was printed in the April 1993 *Perfins Bulletin* [46:76-78, 83-87] through the work of recently deceased member Joe Laura, it uses the 1979 U.S. Perfin Catalog numbers and is in need of updating due to new finds in the nearly twenty years since it has been printed. In assisting Steve, I have perused my collection and the previous 33 private auctions for patterns that appear in this issue. There will be more on this project in the future asking for members' help in finalizing the new list, but I have already stolen enough of Steve's thunder!

As always, research is fun and can lead to many finds. Here are two of them. First, although I do not have an off-cover copy of pattern **O1** (O) in my U.S. collection, I do have one on-cover (Figure 1 below). In looking and verifying the perfin and checking the

need for its inclusion on the list, I glanced at the dates given for period of usage and certainly this shall be included in the list. However, when I looked at the user's name and city of use, I found the *Catalog of United States Perfins* (U.S. Perfins Catalog) to be in error. The name should read "The Oven (not Owen) Equipment and Manufacturing Company," and the city is "Stamford (not New Haven), CT." The July 15, 1910, Bullseye cancel on this cover also indicates Stamford in the cancel. This makes for a "two-fer" - two changes for one!

A Google search for the company in Stamford provided the following interesting information.⁽¹⁾ In the May 25, 1920, edition of *The Gas Age*, I learned that Mr. Ronald Crawford came to Stamford in 1897 to become General Manager of the Stamford Gas and Electric Company. In 1903, he introduced an enclosed flame, gas burner for industrial use with an automatic safety valve (his invention!) with uses in japanning, baking and drying applications. He formed a new company, The Oven Equipment and Manufacturing Company, to market this burner and his "Crawford" sectional oven.

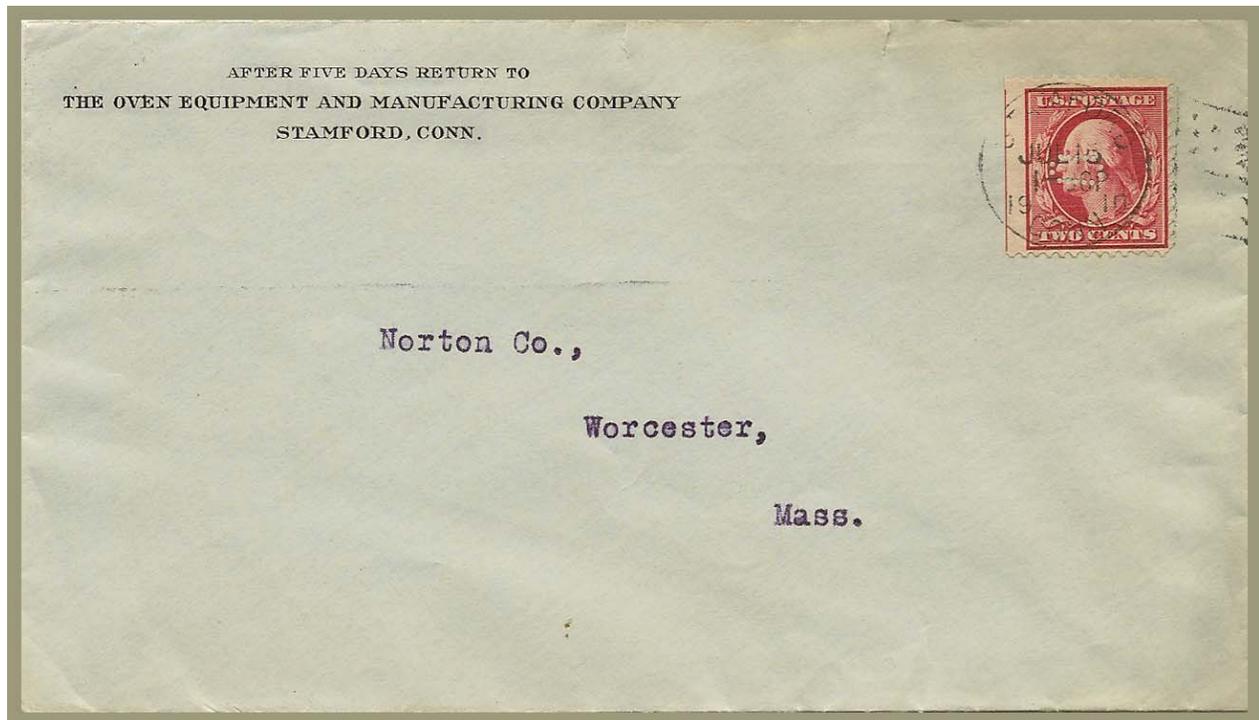


Figure 1
The Oven Equipment and Manufacturing Company, Stamford, CT, cover.
Franked with "two" cent Washington stamp perfinned with B+ rate pattern O1.
(Actual size.)

A Surprise Bulletin Article! (cont.)

Interestingly, in 1911 the company moved to New Haven, CT, where Mr. Crawford continued to operate the company until his death in early 1920. Thus, it is certainly possible that a later perforated cover exists from New Haven or at least a stamp with a later date that would have indicated the company's second location. New Haven could well become a second, alternative location.

But keep reading! I mentioned that there were two finds. I also have several copies of what looks to be the same perfin (Figure 2 below) and, although not listed as a separate perfin pattern, I believe it should be. This pattern matches well with **O1** BUT these issues are found in only very recent issues (1978-2000). There are nearly 70 years without intervening copies between the oldest and newest issues found!

. . . a conundrum for the U.S. Catalog Chairman?



Figure 2
Recent U.S. stamps perforated with "O" pattern.

. . . well, not exactly! I spoke with John Lyding (LM#116) who was *The Perfins Bulletin* Editor and my writing mentor when I first began trying to write

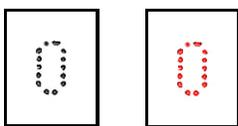


Figure 3
Two examples of the "O" punch from John Lyding's Cummins check perforator.

articles in the mid-1990's. I thought of John because I remembered that he has several perforators and two of the perfins are in commemorative stamps with submarines. John proudly served in the U.S. Navy in the submarine service. I am pleased to report that John still has his perforators and was able to furnish me a copy of a punch from a Cummins check perforator (Figure 3 below) with an exact match (Figure 4). Thank you again, John!

The information presented above was forwarded to the U.S. Catalog Chairman for his review. He has the following comments:

- The cover shown in Figure 1 (page 66) corrects the user of pattern **O1** to "The Oven Equipment and Manufacturing Company, Stamford, CT." The New Haven, CT, location is a secondary location and will be listed in the Supplemental Information pages. These items will be included in A&C #4 to the U.S. Perfins Catalog.
- The recent stamp issues with the "O" (Figure 2) were produced with a check cancel device. These will not be assigned a commercial or personal perfin pattern number in accordance with the definition of what constitutes a perforator for commercial stamps presented on page 43 of the March/April 2012 *Bulletin* [66:43].
- The early use of pattern **O1** by The Oven Equipment and Manufacturing Company makes sense and is considered legitimate. Thus, it remains in the U.S. Perfins Catalog. It may have been produced with a perforator designed for them or perhaps they cleverly used a check cancel device to produce the letter "O." In A&C#4 a note will be included in the Supplemental Information that this pattern may have been produced by a check cancel device.

Reference:

1. Page 470 of <http://books.google.com/books?id=YdNJAQAIAAJ&printsec=frontcover#v=onepage&q&f=false>



Figure 4
"O" punch from Cummins check perforator in red over O1 perfin from cover and two recent U.S. stamps.

Lexington Motor Company - U.S. Pattern L81

Paul Gault (#744)

One of my specialty perfin collections is covers bearing a commemorative stamp that references the sender's name and has also been perfined with the sender's perfin. A common example is a cover from Columbia University, New York, NY, with a Scott #1029 containing pattern **C353**. The Lexington Motor Company cover shown below, franked with a pair of perfined 1-cent Lexington-Concord commemorative stamps, Scott #617, seems to fit this criteria. However, there is more.

Looking at the perfin, it is clearly C+ rated pattern **L81** (LEX), which is one of the many unidentified patterns in the current *Catalog of United States Perfins* (U.S. Perfins Catalog). The only information provided in the Catalog is the "Connersville, IN," location and a 1917 usage. Thus, it appears that this cover confirms the location and identifies the previously unknown user. In addition, the range of the dates of usage of **L81** are extended to 1925, based on the April 4, 1925, issue date of Scott #617. After forwarding a scan of this cover to the U.S. Catalog Chairman, he agrees with this identification. "Lexington Motor Company" will be added as the verified user for pattern **L81** and its dates of usage will be expanded to 1917-1925 in A&C#4 of the U.S. Perfins Catalog.

Lexington Motor Company was founded in 1909 in Lexington, KY, by Knisey Stone, a Kentucky race

horse promoter.^(1,2) Several months later, in 1910, a group of Connersville, IN, businessmen enticed Stone to relocate his company from its undersized building in Lexington to a new plant on the outskirts of their town.

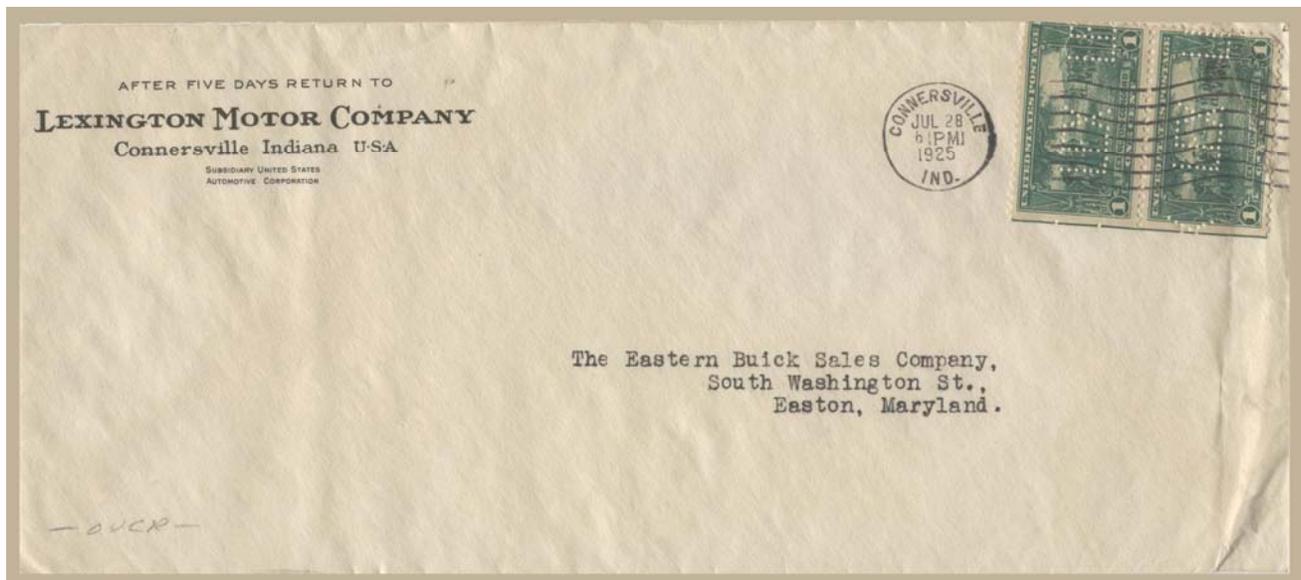
Then in 1913, due to financial difficulties, E.W. Ansted acquired Lexington Motor Company for the purpose of assembling his six-cylinder Howard engine. Later, in 1918, Ansted formed the Ansted Engineering Company and erected an 85,306 sq.ft. building next to the Lexington plant. The combined Lexington and Ansted facilities measured three blocks long and two blocks wide totaling 270,000 sq.ft. of floor space.

The formation of the United States Automotive Corporation, which included Lexington Motor Company, was announced by Ansted, on January 12, 1920, at the New York Auto Show.

Sadly, due to the impact of the post World War I recession, sales of all automobiles plummeted. Lexington Motor Company entered receivership in 1923, and was purchased by E. L. Cord's Auburn Automobile Company about four years later. It completely ceased operations by 1928.

References:

1. <http://www.cruise-in.com/resource/cismar11.htm>
2. <http://www.american-automobiles.com/Lexington.html>



Lexington Motor Company, Connersville, IN. cover.
Franked with a pair of perfined Lexington-Concord commemorative stamps (Scott #617).
Provides positive identification of C+ rate pattern L81 and extends dates of usage to 1925.
(70% of actual size.)

Cover with Mystery Markings Identifies U.S. Pattern H97.5

Dan Baugher (#3825) & Ken Masters (#3589)

Knowing my interests in perfin, one of the local stamp dealers here in St. Louis recently showed me (Dan Baugher) the interesting and intriguing cover pictured below in Figure 1 and Figure 3 on page 71. As his asking price, based primarily on the cover's postal markings and the attractive advertising collar around the stamp, exceeded my "stamp" budget, I did not purchase it.

However, before turning it down, I compared the perfin in the stamp ("HKW" diagonal format) and the "Henry K. Wampole & Co., Philadelphia" return address with the current *Catalog of United States Perfins* (U.S. Perfins Catalog). I discovered that two very similar patterns (*D+* rated **H97** and *C* rated **H97.5**) seem to match the perfin. The verified user of **H97** is "Henry K. Wampole & Company, Philadelphia, PA," while the user of **H97.5** has not been identified.

As the perfin is not complete, I could not be sure

of which pattern it is. So, I sent a scan of the cover to Ken Masters and asked if he could help identify the perfin using his Photoshop® software.

The results of this work, presented in Figure 2 on page 70, clearly show that the perfin on the cover is pattern **H97.5**. This is particularly evident when looking at the lower part of the letter "W." Thus, it appears the user of both **H97** and **H97.5** is "Henry K. Wampole & Company, Philadelphia, PA."

Next, we sent this information to the U.S. Catalog Chairman for his review and confirmation of our identification. He points out that the Catalog includes the "y" code for **H97**, indicating that variations are known. This is troubling because the two patterns, **H97** and **H97.5**, are very similar. However, after he consulted with the historical information about these two patterns that has been retained in the Catalog Chairman's files and several duplicates in his personal collection, he concludes



Figure 1
Henry K. Wampole & Company, Philadelphia, PA, cover.
Franked with perfinned one-cent Franklin stamp, Scott #331 or #374.
Provides positive identification of H97.5 user.
(90% of actual size.)

Cover Identifies H97.5

that **H97** and **H97.5** are individual patterns. Therefore, the verified user of pattern **H97.5** is "Henry K. Wampole & Company, Philadelphia, PA," and this identification will be included in A&C#4 of the U.S. Perfins Catalog. During his evaluation, an **H97.5** in a 1912 2-cent Washington stamp was also found. Thus, the dates of usage information for **H97.5** will be updated to stamps issued between 1902 - 1912.

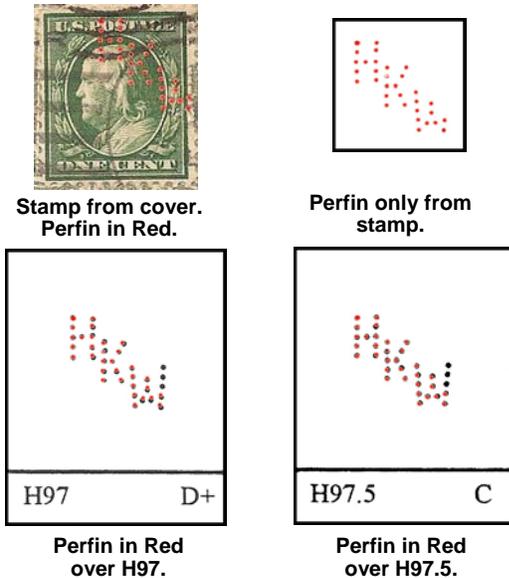


Figure 2
Electronic comparison of perfin from Henry K. Wampole & Company cover with patterns H97 and H97.5.
Confirms the perfin is pattern H97.5.
(Actual size.)

Henry K. Wampole founded his Philadelphia, PA, company in the early 1870's in the druggists' outfitting business.⁽¹⁾ Due to its rapid growth and the hard work of its founder, over the next few years Wampole relocated his operation several times to larger quarters. Changes in the character of the business were also made with outfitting giving way to wholesale drug supply.

In the spring of 1878, two partners, Albert Koch and S. Ross Campbell, joined the firm. Shortly after this change, the company's attention turned to the manufacture of standard pharmaceuticals and the wholesale drug business was entirely abandoned.

The business continued to grow and was extended into Canada. In 1905, a large laboratory was built at Perth, Ontario, which manufactured all of the company's products for distribution to the medical and drug trade in Canada. Finally, in late 1906, the business was incorporated in the United States and Canada under the name of Henry K.

Wampole & Co., Incorporated in the U.S. and Henry K. Wampole & Co., Limited in Canada.

This is where the story gets "dark." The body of Henry K. Wampole was found on September 8, 1906, in the North River at Weehawken, NY.⁽²⁾ He had escaped from his guardians at the New Trenton House (hotel), New York, NY, a few days earlier. It was reported that Wampole was suffering from mental problems and had often threatened to commit suicide. After his death, charges of defalcation and misuse of the firm's funds were made by his surviving partners. However, they continued to operate the business under his name, and it was acquired by the Denver Manufacturing Company in 1957.⁽³⁾

Now, what about the cover's "mystery markings"? While we are not postal history experts, we can be fairly certain about the following:

- The cover is franked with a one-cent 1908 Franklin stamp that has been neatly placed in an advertising collar, which has the inscription "Postage 2 Ounces." Between May 1, 1879, and April 15, 1925, the third-class, single piece postage rate was 1 cent for the first 2 ounces.⁽⁴⁾ Third-class matter included merchandise such as samples of ore, metals, etc. Was this was a third-class mailing of one of the company's products for Dr. Reynolds to evaluate?
- The Registry Service fee between November 1, 1909, and April 15, 1925, was 10 cents for first and third class mail.⁽⁵⁾
- From here, we cannot explain the additional dates and auxiliary markings (three Registered Mail from different postal clerks, "Held for Postage," several "Pointing Finger - Return to Writer," "Missent," etc.).

As part of his Peer Review of this article, Associate Editor - U.S. Perfins, Rudy Roy (#1124), offered these comments about the cover's markings.

- "First, the cover was mailed from Philadelphia using an undated machine cancel for bulk mail. While it may have been possible to register the cover, the Registered Mail marks, particularly the hand written numbers, indicate that it was NOT registered in Philadelphia, unless it was during the first week or two of the year. By April, the number of registered pieces coming from Philadelphia would have numbered at least 1000. Where were the other Registered Mail marks applied? Why are there three different ones? Why, was this piece of clearly advertising mail registered by anyone anywhere?"

Cover Identifies H97.5

- “Second, all of the additional markings suggest that the cover has been ‘dressed up,’ in an attempt to inflate its value. While the use of the M.O.B. cancel by a clerk in a small post office is not unusual, all of the markings are almost ‘too good’ to be true - all nice, clean, and complete.
- “Third, there are the marks on the reverse of the cover (Figure 3 below). At this point in time, all mail sent by Registered Mail usually had any stamps on the front cancelled with a ‘dumb’ cancel, and the Registry Cancel of the originating office was applied to the reverse.
- “Fourth, assuming it was sent by Registered Mail, the total postage was 11 cents. There is no sign on this cover that it was ‘short paid,’ nor are there any markings indicating that the Postage Due (10 cents) for the missing Registration fee was assessed and/or collected.
- “Thus, I would conclude that at some point in its existence, the cover was altered, and in effect, ruined. To me, it is definitely not worth a premium price. However, that does not change the fact that the cover provides confirming identification of a perfin variety.”

What about you? After you study the cover and consider Rudy’s comments, we would appreciate receiving any additional thoughts that you might

have about it and its markings. Please mail or email anything you can add to the Editor (contact information on page 54) and we will share them with everyone in a future *Bulletin*.

At the end of a long story, are either of us sorry that we did not purchase this cover? The answer is still “No.” We are happy that we had a chance to study the cover in detail and were able to add new information about pattern **H97.5** and its user to the U.S. Perfins Catalog. However, we are also happy that we saved our money for another day.

[Editor’s Note: See the U.S. Catalog Chairman’s accompanying article on page 74 discussing how he reached his conclusion that these two patterns were produced by two different perforators and are not die varieties from the same perforator.]

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1. <http://www.bottlebooks.com/Wholesale%20Druggists/Henry%20K%20Wampole%20WD.html>
2. <http://query.nytimes.com/mem/archive-free/pdf?res=F1081EF9345A12738DDDAC0994D1405B868CF1D3>
3. <http://papergreat.blogspot.com/2011/02/delving-into-henry-j-wampole-company.html>
4. *U.S. Domestic Postal Rates, 1872-1993*, Wawrukiewicz, Anthony S. and Beecher, Henry W., The Traditions Press, Shawnee Mission, KS, Portland, OR; June 1994, Table 21, page 145.
5. *Ibid*, Table 35-1, page 191.

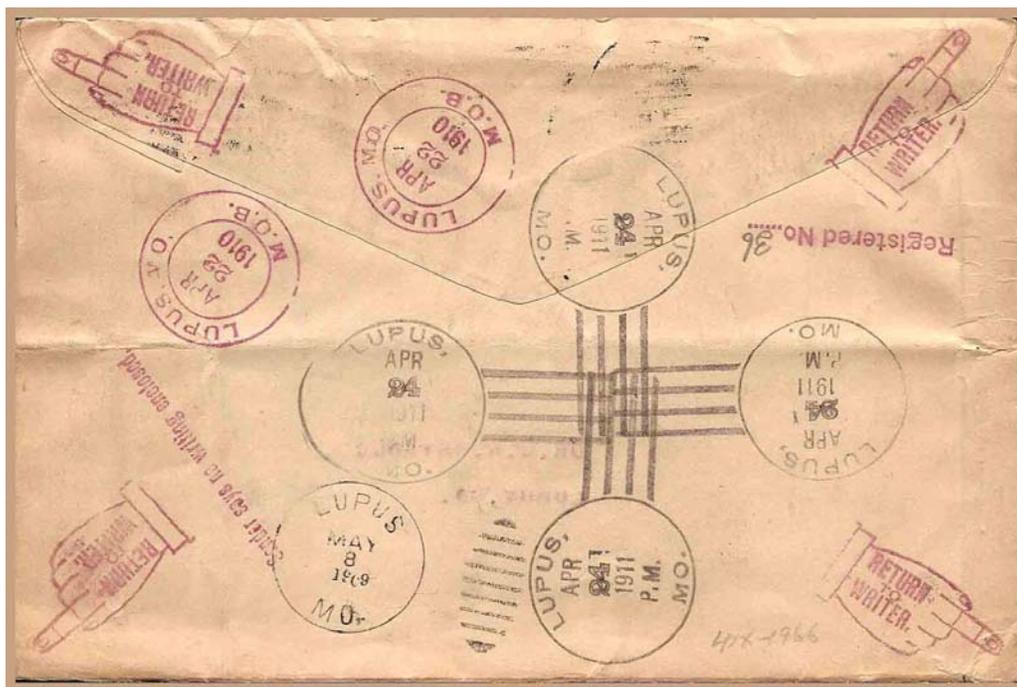


Figure 3
Back of Henry K. Wampole & Company, Philadelphia, PA, cover
showing its numerous “mystery” marks.
(70% of actual size.)

An Unexpected Purchase - U.S. Pattern G117A ID

Ken Masters (#3589)

Earlier this year I opened an eBay auction featuring a cover franked with a perfined 1909 Alaska-Yukon-Pacific commemorative stamp, Scott #370. I could easily read "The Liquid Carbonic Company, Chicago" corner card and the October 6, 1909, postmark. From what I could tell from the image posted with the auction, the perfin was probably the *E* rated pattern **L55-1**, which was used by The Liquid Carbonic Company, Chicago, IL. Even though the starting price was high for an *E* rate cover, I placed a bid based on my desire to add a perfined cover with this stamp and correct postmark to my collection.

After winning the auction, the seller emailed me that he also had an additional Scott #370 perfined cover, shown below in Figure 1. He pointed out that this one was from a different user, and asked if I would be interested in adding it to my purchase at a slightly reduced price and no additional postage.

From his scan I could read "Gibbes Machinery Company, Columbia, South Carolina" in the corner

card and the September 15, 1909, Columbia, SC, flag cancel. The partial perfin appeared to read "GMC" - probably *C+* rated pattern **G117**. The *Catalog of United States Perfins* (U.S. Perfins Catalog) lists the verified user of **G117** as "Gibbes Machine (corrected to Machinery in A&C#3) Company, Columbia, SC," and the usage dates in stamps issued between 1917-1922. As this second attractive cover provides some new information for the Catalog, I added it to my purchase.

When the shipment arrived, I had two surprises. First, the perfin in the Liquid Carbonic cover is really *B* rated pattern **L55-2** - the control hole at position #1 is hidden in the postmark! This alone makes the entire purchase worthwhile.

BUT wait. Remember the second cover? That is the "real" story. When I looked closely at the perfin in the stamp, especially the spacing of the holes in the horizontal bar of the letter "G," it appeared it might be previously unidentified, *A* rate pattern **G117A**. What an unexpected surprise that would be!



Figure 1
Gibbes Machinery Company, Columbia, SC, cover.
Franked with perfined 1909 Alaska-Yukon-Pacific commemorative stamp, Scott #370.
Provides positive identification of G117A user.
While fairly common, the "flag cancel" adds another collecting dimension.
Insert shows Canton, Ohio, receiving stamp electronically cut from back of cover.
(Actual size.)

1909 Cover ID's G117A

To test my suspicion, the perfin was electronically compared to both **G117** and **G117A**. The results of this work, shown in Figure 2, confirm my identification. I had just acquired a previously unidentified A rate perfin in a Scott #370 stamp on a very attractive cover. It does not get much better than that!!

I immediately forwarded a scan of the cover and a copy of my electronic comparison work to the U.S. Catalog Chairman for his evaluation. After his careful consideration and comparison of patterns **G117** and **G117A**, he agrees that they are two separate, distinct patterns. Thus, the cover shown in Figure 1 verifies that the user of **G117A** is "Gibbes Machinery Company, Columbia, SC," and that the range of usage dates of **G117A** extends through the 1909 issued stamps. This information will be listed in A&C#4 of the U.S. Perfins Catalog.

Gibbes Machinery Company began operation in 1882 as Gibbes and Company under the leadership of Major Wade Hampton Gibbes, Jr.⁽¹⁾ At inception, the company sold farm and mill machinery. They

later expanded their product line to include other associated equipment after their 1894 purchase of the Columbia Machine and Iron Works.

In 1902, Alexander Mason Gibbes assumed ownership of the company from his father and changed the name to Gibbes Machinery Company, a proprietorship. The company sold its first automobile, a Chalmers, in 1908. After that, it became one of the major automobile dealerships in Columbia that featured over 40 makes of cars, including the Packard, Chevrolet, MG, Jaguar, Volkswagen, and Mazda. Then in 1998, the company was sold to another Columbia, SC, dealership, Pulliam Wray Automotive.

[Editor's Note: See the U.S. Catalog Chairman's accompanying article on page 74 discussing how he reached his conclusion that these two patterns were produced by two different perforators and are not die varieties from the same perforator.]

Reference:

1. <http://www.richland.lib.sc.us/quick-facts/gibbes-machinery-company-gibbes-volkswagen-mazda>

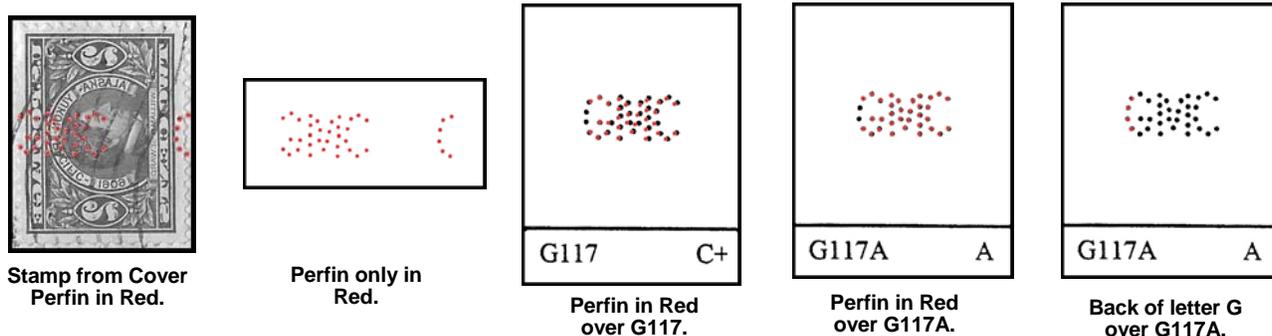


Figure 2
Perfin from cover isolated and electronically compared to patterns G117 and G117A.
Note near perfect match with G117A - perfin is G117A.
(Actual size.)

WHATISIT?

Pictured at the right is an interesting double punch that Paul Gault (#744) recently forwarded to the Editor. He found it along with several others of the same die in a lot of perfins that he was sorting. However, we thought you might enjoy determining which U.S. perfin was used to produce this item.

Here is your opportunity to see your name "in print." Please send your answers to the Editor and we will share them in the next *Bulletin*. My contact information is on page 54. The correct responses will be listed in the order received. Do not miss your chance to be at the top of the list!



Front and Back of double punch.
Send your identification to the Editor soon!

Die Variety or Different Perforators?

Steve Endicott (LM#2284) - U.S. Catalog Chairman

This issue of the *Bulletin* contains two articles that present new user identifications which were particularly challenging to confirm (“An Unexpected Purchase - U.S. Pattern G117A ID” on pages 72 - 73 and “Cover with Mystery Markings Identifies U.S. Pattern H97.5” on pages 69 - 71). In each instance, the *Catalog of United States Perfins* (U.S. Perfins Catalog) lists two very similar patterns where the user for one pattern has been verified while the second similar pattern is unidentified. The question is did the particular company really use two different perforators or are the two patterns really die varieties from the same machine?

G117 and G117A

Looking at the first example, pattern **G117A** is distinctly different than **G117**. For instance, the cross-bar in the letter *G* is different, the height of the letter *M* differs by almost 0.5mm, and the bottom of the letters *G* and *C* is different. These differences are further highlighted by the electronic comparison of the Catalog images of the two patterns shown below.

G117	C+	G117A
		A
G117A over G117		

We now know that these two patterns were used by the same company, “Gibbes Machinery Company, Columbia, SC.” Because the usage periods are distinct (**G117A** has been seen in stamps issued between 1902 - 1909, whereas **G117** was used later - stamps issued between 1917 - 1922), we conclude that these patterns were produced by different perforators. Why would this have happened? We do not know for certain. Perhaps Gibbes initially had a single-head perforator (**G117A**), used it for a short while, and then decided that they needed a multi-head device (**G117**). Thus, different patterns. This educated conclusion is also supported by the fact that **G117A** is a rare, *A* rate pattern, while **G117** is a more common, *C* rate. Of course, if a pair of stamps with both patterns in it is ever found, then our conclusion would be very different.

H97 and H97.5

The comparison of patterns **H97** and **H97.5** is analogous to **G117** and **G117A**. Recapping the most recent information shown in the U.S. Perfins Catalog (including A&C#3), *D+* rated **H97** was used in stamps issued from 1912-1942 by “H. K. Wampole & Company, Philadelphia, PA.” *C* rated **H97.5** is found in stamps issued from 1902-1911, and we now know that Wampole was also its user. So, at first glance, it appears Wampole probably had a single-head perforator and then upgraded it. This conclusion is further supported by the ratings of the two patterns - the later pattern being more common.

However, the patterns are very similar, as is evident in the electronic comparison of the Catalog images shown below. The only real difference is in the letter *W* and a slight variation in the other two letters. The Catalog also indicates that die variations of **H97** are known.

H97	D+	H97.5
		C
H97.5 over H97		

I then checked the copies of these perfins that I have in my collection and duplicates along with the U.S. Catalog Chairman historical records.

- For **H97.5**, I found two copies in the one-cent 1908 issue and the records indicate that a copy exists in the 2-cent 1902 “shield” issue. The cover in the article on pages 69-71 is a third example, this one in a one-cent 1908 stamp.
- A handful of stamps issued between 1917 and 1942 were found with **H97** in them.
- However, mixed in the **H97** duplicates, I found a copy of **H97.5** in a 1912, 2-cent Washington stamp. This discovery complicates the situation as it extends the usage range of **H97.5** to stamps issued from 1902-1912.

After considering everything we know and until we have further evidence to the contrary, it is reasonable to assume that the company used the original perforator sometime into 1912 and then changed to a new device during 1912. Thus, both **H97** and **H97.5** remain in the Catalog.

Perfins Club Auction #126 Closes June 30, 2012

Guidelines: Lots will be sold to the highest bidder at the following advances over the next higher bidder: \$2-\$5 - a \$0.25 advance; \$5-\$20 - a \$0.50 advance; \$20-100 - a \$1.00 advance; \$101 or higher - a \$5.00 advance. The minimum bid for any lot will be \$2.00 and no "Unlimited" bids will be accepted. In case of tie bids, the earlier postmark or email date will prevail. All single perfins are complete and in good condition, unless noted otherwise. Natural

straight edges are not considered to be defects, just sheet positions. In larger lots, you should expect some faults. All lots are returnable if misdescribed; this does not apply to larger lots or mixes with the exception of gross miscounts. All lots will be prepaid before shipping. **Bid by Lot #.** Please put your mailing address on your bid sheet as this makes it easier for me to notify you after the close of the auction. **Good Luck!!**

Send all bids to: Joe Giampietro, 6478 State Road, G-10, Parma, OH 44134-4166 – USA
Email: mo13jo@aol.com

Abbreviations used:

ADD – All Different Designs
DDF – Design Different Face
MDF - Mostly Different Face

PREPER – Precancelled Perfin
SE – Straight edge(s)
(?h) - Number of missing pins

Scott #s are used. The pattern numbers and ratings are from the 1998 *Catalog of United States Perfins*, including A&C#1, #2, and #3.

Lot#	Country	Description	Rate	Lot#	Country	Description	Rate	Lot#	Country	Description	Rate
1	US	A9	C+	30	US	F39	C+	54	US	M15	C+
2	US	A24	C+	31	US	F66 in 566	C+	55	US	M75 in 554	C+
3	US	A46A in 556	B			(Upper right		56	US	M89	C+
4	US	A93	C+			corner damage)		57	US	M129	C+
5	US	A97	C+	32	US	F214	C+	58	US	M183 in 554	C+
6	US	A146 in 610	C+	33	US	G27	C+			(crease)	
7	US	A156 in 516	B	34	US	G53	C+	59	US	M183.5 in 514	B
8	US	A208.5 in 720	C+	35	US	G82 in 319	C+	60	US	M245	C+
9	US	B110	C+	36	US	G86 in 634 (1h)	C+	61	US	M276	C+
10	US	B186A in 710	A	37	US	G117	C+	62	US	Withdrawn	
11	US	B227	C+	38	US	G141	C+	63	US	R66A in 694	B
12	US	C42 (SE)	C+	39	US	G206 (3h not	C+	64	US	S195-42 in 711	B
13	US	C122	C+			thru stamp)		65	US	S206 in 332	B
14	US	C133	C+	40	US	H10	C+	66	US	W199-5 in 468	B
15	US	C145	C+	41	US	H101	C+	67	US	W199-6 in 468	B
16	US	C159 in 635	C+	42	US	I43.7H-5 in 499	B	68	US	Des. 90-59	B
17	US	C173	C+			(SE)		! Lots 69 - 98 are all C rated -			
18	US	C178	C+	43	US	J31	C+	three perfins per lot !			
19	US	C214.5 in 610	C+	44	US	J45	C+	69	US	A17, A22, A48	
20	US	C265 in 634	C+	45	US	J48	C+	70	US	A34, A116.5, A117	
21	US	C299 in 632	C+	46	US	J148 in 425 (cut	B	71	US	A72, A87.8, A117	
22	US	C300	C+			perfs. on right)		72	US	A124, A141, A169	
23	US	D31 in 641	C+	47	US	J152 in 636	C+	73	US	A175, A179.5, A180	
24	US	D102 in 634	C+	48	US	L12 (SE)	C+	74	US	A181, A182, A183	
25	US	D138 in 405	B	49	US	L38	C+	75	US	A184, A187.5, A188	
26	US	E55	C+	50	US	L55-8 in 642	C+	76	US	A188, A194, A197	
27	US	E71	C+	51	US	L94 in 570	C+	77	US	A194, A195, A210	
28	US	F19	C+	52	US	L142	C+	78	US	A212, A221-31,	
29	US	F37	C+	53	US	L143 (SE)	C+			A221-44A	
								79	US	B150, B187, B240	

Continued on next page

Perfins Club Auction #126 (cont.)

Lot#	Country	Description	Lot#	Country	Description	Lot#	Description
80	US	B260A, B289, C4	90	US	M163, M196, M273	! Lots 99 & 100 are all D+ rated !	
81	US	C6, C100, C138	91	US	N88, N100, N187	99	US A10, A37, A62, A68, A88
82	US	A194, C176, C249	92	US	O89, O100, O102	100	US A95, A121.3, A123, A158, A268.3
83	US	C318, C329, C330	93	US	P105, P119.5, Q1	101	US Mix - 200 PREPERS
84	US	C391, E39, F144	94	US	Withdrawn	102	Germany - 31 ADD
85	US	G164, G203, H150	95	US	S348 (C+), S349, T96		
86	US	H185, H228, I74	96	US	T115, U24, U25		
87	US	I104, J182 in Q2, K54	97	US	U32, V1, V30		
88	US	K65, L82, L133	98	US	W83, W129, W203-3		
89	US	L190, M140, M145					

That's All for This Time. Good Luck with Your Bids!!

A Revenue Perfin Whatisit?

Jack Brandt (LM#14)

I recently won a U.S. perfins lot in an auction. Included in it were some revenue perfins. Since I like revenues, I quickly sorted them out and checked them against my collection. I found several issues, and a couple of new types to me.

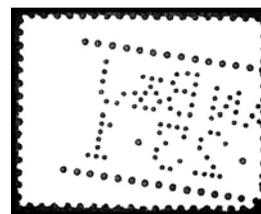


One of these was "GPP" in a Documentary issue, as shown at the left. This is common, E rate pattern **G150** when found in regular postage - I have 24 stamps in my collection. On revenues it is listed as pattern **GAO243**. As this is the

first example in a revenue stamp that I have, I was very happy to find it.

My second new find is an incomplete punch that

is shown at the right. Here is where I need your help. I know that this pattern is missing in my collection. However, after searching through Section B of the Revenue-Perfins Catalog, it is still a mystery to me. It is a Dated Transaction perfin in a New York Stock Transfer stamp. The pattern is between two horizontal lines and reads "... ANB&J/date." What is it?



If you can fully identify this second perfin, please let me know. My contact information is: Jack Brandt, 604-804 3 Avenue SW, Calgary, AB T2P 0G9, CANADA. Thank you very much for your help.

Denmark Perfined Postcard Unsold

In mid-March 2012, Stephen Tauber (#2949) noticed the Denmark perfined post card shown below on eBay. As perfined postal stationery is somewhat uncommon, he forwarded it to the Editor so we could share it with you.

The only information the seller provided was a

reduced image of the card, a cut-out of the perfin, and the title of the auction, which read: "Denmark Stationery PS Card 10 Oere 1907 PERFIN HP (Hermann Pahl) Daenemark." The selling price was \$180.00 plus \$5.00 shipping. When the auction ended, the item remained unsold.



Denmark Perfined Postcard.
eBay Item #320867402482.
(Size as shown in auction.)



Cut-out of Perfin from postcard.
Pattern "HP" used by
Hermann Pahl A/S.
(Size as shown in auction.)

Member Want Ads

WANTED: I need the following perfins for my forthcoming exhibit - covers or single stamps. Decent copies, please, with full patterns:

U.S. Patterns

D41.7 - DELAVAL

E1 - E

S31 - SAL

S36 - SA/NB

S39.3 - SAT

S50.5 & S51 - SB/Co

S67 - SCC

Outside U.S. Patterns

Alfa Separator - Vienna

Electrolux - Berlin & Stuttgart

C.M. Hallback and Sons - Hamburg & Stettin

Sweden Consulate - Cologne

Sweden-Atlantic Co - London

Alfa Laval - London

Swedish Chamber of Commerce - London

Contact: Jerry D. Moore, 443 Calle de la Mesa, Novato CA 94949-5912, USA; email: perfinhole@yahoo.com. Thank you very much.

WANTED: Moline Plow Company perfined covers for a specialty collection and possible exhibit. I am particularly interested in Missouri usages. Patterns **C205, M204, M205, M207** and **M207.5**. Send scan or photocopy along with price desired. **Contact:** Ken Masters, 7909 N. Main Street, Kansas City, MO 64118-1449, USA; email: KRMasters@aol.com.

Advertisements are published for members on a space-available basis. **Members are entitled to one free ad per year.** Additional ads will be accepted at the following rates: one insertion - 10 cents per word; three consecutive insertions of the same ad - 20 cents per word; six insertions of the same ad - 40 cents per word. Neither the Perfins Club nor the Editor accepts responsibility for the validity of the advertisements. Payment for the ads should be made payable to "The Perfins Club" and sent to the Editor with the request for insertion. Payment may also be made via PayPal to: perfin@charter.net with prior notification to the Editor and Treasurer. In the identification line, please make sure you indicate this is for payment of a member want ad.

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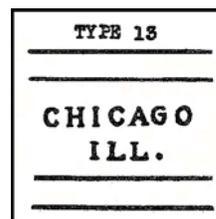
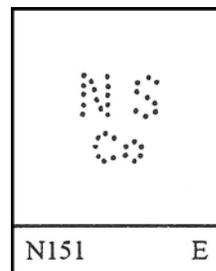
Your Help Requested

Dave Smith (#1514)

I am looking for information about pattern **N151** (image shown at right) used in Chicago. The *Catalog of United States Perfins* lists "N. Shure Company, Chicago, IL," as its user. I believe this might be a typo for "North Shore Company," but I need to find a cover identifying it.

I am also searching for perfined precancels of **N151** with a particular precancel ("Type 13" shown at right) as part of my current project of updating the precancel listings for Chicago. The old Precancel Catalog lists "Type 13" on the Panama-Pacific Exposition and the Parcel Post issues. It also comes on the 1908-1912 issue. However, at some point, "Type 13" was delisted.

Copies, especially multiples, of any examples of "Type 13" are desired. If covers bearing this cancellation exist from other companies, I would appreciate scans of them or purchase if available. My contact information is: Dave Smith, P.O. Box 64, Trumansburg, NY 14886-0064, USA; email: precancelSmith@aol.com. Thank you for your help. I look forward to hearing from you.



Secretary's Report

Ken Rehfeld (#3394)

New Members:

#4001 John Wierzbicki
54 Glenmoor Drive
East Haven, CT 06512-1212
Beginner
Lynn's

#4002 Randal Warnock
1097 Fabrick Drive
Qualicum, BC V9K-1M9
CANADA
Beginner, Canada, U.S., w/w
Web

Welcome Back:

#3821 Stephan Wittig
P.O. Box 11115
Springfield, MO 65808-1115

Address Corrections:

#3947 Catherine Fields
305 Piney Woods Lane
Apex, NC 27502-4088

Jim Graham
12006 Highway 1
RR #3 Lawrencetown
Nova Scotia B0S 1M0
CANADA

Resigned:

LM#3764 C. F. Stalmach (health - eyesight)

Closed Albums:

#2662 Stephen M. Koning

Membership

492

Dues are Due

Dues are payable by June 30 of each year to the Secretary

Yes, it is that time of year again! Please look at your mailing address on this *Bulletin*. If the date above your name is 6/30/2012, then you need to renew. I will be mailing out dues notices on June 1, but if you can send them in today, that will save the club money. Thank you in advance for doing this.

> MAKE THE CHECK OUT TO "THE PERFINS

CLUB" << Do not make the check payable to the Ken Rehfeld. Then send it to Ken Rehfeld, P.O. Box 125, Spokane Valley, WA 99016-0125 USA.

You may also pay your dues via PayPal to: perfin@charter.net. In the information line, please make sure you indicate this is for dues and give your member number so we can correctly mark you paid.

Item	U.S.	Canada	Other Non-U.S.
Annual Dues	US\$15	US\$18	US\$25
For First Class Mail, including Life Members, add	US\$5	US\$7	US\$10

Life Memberships are available as shown below. No dues to pay again! Contact Ken Rehfeld if interested.

Age	U.S.	Canada	Other Non-U.S.
54 years or less	US\$375	US\$450	US\$625
55 through 69 years	US\$300	US\$360	US\$500
70 years +	US\$225	US\$270	US\$375

Recruit a New Member

Do you know someone, maybe in your local stamp club, that is interested in perfin, but has not joined The Perfins Club? Would a complimentary copy of a recent *Bulletin* help your friend say "yes"?

If so, please contact the Editor (page 54) and we

will make sure your friend receives one of our promotional copies. We will send it directly to him or her, or to you for you to deliver in person - your choice. Let's grow the Club by several new members this year!

PRECANCEL STAMP SOCIETY
91st Annual Convention



August 6 - 11, 2012
Hotel Albuquerque at Old Town

REGISTRATION FORM

PLEASE RETURN by July 1, 2012

Name(s) as desired on name badge:

Name _____ City & State _____

Name _____ City & State _____

PSS or Perfin Member Convention Registration Fee _____ @ \$ 5.00 = \$ _____

Non-Member Convention Registration Fee _____ @ \$ 7.00 = \$ _____

Wednesday, August 8, PSS Convention Photo _____ @ \$ 15.00 = \$ _____

Perfins Club Photo _____ @ \$ 15.00 = \$ _____

Saturday Evening August 11, Convention Banquet _____ @ \$ 35.00 = \$ _____

Booster bucks _____

Total enclosed for registration, Photo, Banquet, etc \$ _____

Name _____ PSS Member [] Perfin Member []

Address _____

City, State, Zip _____

Email _____

Make hotel reservations directly with hotel (**by July 15, 2012**)---1-505-843-6300 or 1-800-237-2133. Mention Precancel Stamp Society for the special rate of \$109/night single/double occupancy.

Please return registration form (**by July 1, 2012**) to Katherine Foster, 4113 Paint Rock Dr., Austin, TX 78731

Questions—email: kh.foster@hotmail.com or ralph@kimballgroup.com

Visitor information available at registration desk; tours will be arranged at the Convention.

The Perfins Bulletin
P.O. Box 125
Spokane Valley, WA 99016-0125
Periodicals

Periodicals

!!! Dues are Due !!!
 See Secretary's Report (p. 78) for Details

Prices Realized Perfins Club Auction #124 - February 29, 2012

<u>Lot</u>	<u>Price</u>										
1	13.25	18	13.75	35	13.75	52	4.50	69	4.25	86	14.50
2	14.50	19	3.00	36	4.25	53	7.25	70	15.00	87	7.75
3	7.25	20	3.75	37	7.25	54	7.00	71	3.00	88	4.00
4	4.00	21	NB	38	3.25	55	3.50	72	3.50	89	3.50
5	NB	22	7.25	39	3.00	56	4.75	73	4.25	90	3.50
6	3.00	23	4.00	40	3.00	57	3.00	74	2.75	91	18.25
7	NB	24	7.25	41	NB	58	7.25	75	2.75	92	15.00
8	NB	25	18.25	42	13.75	59	4.25	76	4.25	93	3.00
9	4.00	26	4.00	43	7.25	60	13.75	77	2.75	94	7.25
10	9.75	27	2.75	44	4.25	61	13.75	78	3.50	95	4.00
11	2.75	28	4.25	45	7.25	62	4.25	79	7.50	96	2.75
12	7.25	29	3.00	46	7.25	63	7.25	80	3.00	97	6.00
13	4.00	30	3.25	47	9.25	64	4.25	81	4.50	98	7.00
14	2.75	31	4.00	48	18.25	65	3.50	82	4.25	99	7.75
15	2.75	32	NB	49	3.50	66	13.75	83	3.00	100	59.00
16	3.25	33	7.25	50	3.00	67	3.00	84	2.75	101	9.50
17	3.00	34	NB	51	NB	68	2.75	85	2.75		

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